



**CROWN**  
Model Decorators

# YARD REPORT

## SUMMER/FALL 2011

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### A MESSAGE FROM JOHN SLATER

Your have received this mailing for one of three reasons: you are a regular customer of Buffalo Creek Graphics; you have purchased custom decorated O-scale cars from Buffalo Creek Graphics in the past, or you have requested that your name be placed on our mailing list. Regardless of the reason, we want to express our sincere appreciation for your interest in our products and your support for our objectives of providing high-quality, custom decorated O-scale freight equipment produced and decorated here in the United States.

Supporting American-made O-scale models has been part of the Buffalo Creek Graphics business model since the company was founded in 1993; first by using O-scale cars manufactured by Crown Model Products, then an expanded line of cars produced by Weaver Models. We are proud to display *Made in USA* on our Crown Model Products boxes and will continue to provide our customers with American-made products in the future.

While the hobby's major O-scale manufacturers continue to bring huge quantities of new products in from China and other offshore sources, our belief in *True Limited Editions* is more than simply a slogan on our boxes or website - it is the basis for our entire operating philosophy. While catalog products are being produced in mass quantities in the hundreds and thousands, the custom decorated projects designed by Crown Model Decorators and distributed by Buffalo Creek Graphics are generally released in quantities of less than 100 cars; many as limited as 40 or 50.

What does this mean to you, as a customer? It means that the products you purchase from Buffalo Creek Graphics are the most limited custom decorated O-scale products available. It also means that what you have on your layout or on your display shelf is different from what most other operators and collectors have on theirs.

We are often asked why Buffalo Creek Graphics custom decorated cars are seldom, if ever, seen at shows or on eBay. For the most part, we believe this is because our customers appreciate the limited nature of our products and enjoy the uniqueness of their purchases.

For those of you who have supported our limited edition product concept over the years, we want to thank you for your faith in what we do. Without our customers, there would be no reason to design and produce our cars. For those who are new to Buffalo Creek Graphics or who

have not enjoyed the quality and prototypical accuracy of our designs, we hope you will consider giving our releases another look.

If, on the other hand, you are no longer interested in O-scale or do not wish to be on our mailing list, please let us know by mail, email, or telephone. The cost of printing and mailing our flyers and newsletters continues to escalate, so keeping those costs to a minimum helps keep the prices of our products as low as possible.

Our website is always up to date and is accessible 24/7. I monitor our email address daily and respond personally to all inquiries and questions. I have had an opportunity to meet some of you at York, TTOS functions, or at various rail society conventions, but all of you are more than just a name on a mailing list. Simply put, without you, Buffalo Creek Graphics would not exist.

### NEW FALL PRODUCTS

Buffalo Creek Graphics is pleased to announce several new Limited Edition offerings for release this Fall. Details of each project are on page two of this issue of *The Yard Report*. Also included in this mailing is a full-color, illustrated Pre-Sale flyer and a Pre-Sale Order Form for your convenience, if you choose to place an order.

All of these new releases are being sold on a pre-sale subscription basis and orders will be accepted and processed in the sequence received. We do not anticipate a large unsold inventory of cars to be available once shipping begins in late October and early November. The Nickel Plate convention projects traditionally sell out quickly and our Brewery Series has also become a quick seller. To take advantage of the pre-sale pricing, please make sure your order is in by the September 6th deadline to insure delivery.

### CUSTOMER SERVICE INFORMATION

Our primary objective is to serve our customers. If you would like to contact us with comments, questions, or suggestions, please feel free to use any of the following communication venues.

MAIL: PO Box 243, Niagara Falls, NY 14304-0243

EMAIL: BCKgraphics@aol.com

PHONE: 716-692-6206 8:00 - 10:00 AM EST

WEBSITE: [www.TrainResource.com](http://www.TrainResource.com)

## WEBSITE NEWS

Our website at [www.TrainResource.com](http://www.TrainResource.com) continues to provide information, data, and photos relating to Buffalo Creek Graphics and its ongoing custom decorated freight car programs. To receive up-to-the-minute updates relating to new product releases and other items of interest, please consider subscribing to our on-line newsletter. Simply click on the box marked NEWSLETTERS on our Home Page and follow the directions provided.

Our Webmaster, David B. Allen, Jr., continues to use his creative skills to relate interesting and informative historical and prototype details on each new product. As a result, more and more visitors to our website are enjoying the educational aspects of what they find. If you have not visited TrainResource.com recently, stop by and see what's been going on. You might just be surprised as what you see. If you enjoy the website, please invite your friends and fellow modelers to visit us and join in the fun. Who knows, they might even decide to purchase something..

### FALL 2011 LIMITED EDITION OFFERINGS

#### **OH-110 WHEELING & LAKE ERIE/NICKEL PLATE ROAD 3-BAY OFFSET HOPPERS**

Buffalo Creek Graphics is again offering custom decorated cars in conjunction with the annual convention of the Nickel Plate Road Historical & Technical Society. This year's project features multiple versions of the W&LE/NKP 3-bay offset hoppers used in service from the coal fields of southeastern Ohio after World War II. The Nickel Plate version is available in two road numbers, while the Wheeling hopper is being offered in both a prototype and convention version; the latter having special NKPHTS markings and the traditional W&LE herald. A portion of the proceeds from the sale of the convention cars benefits the Society.

#### **OH-111 PHOENIX BREWERY CORP. 40' COMPOSITE REFRIGERATOR CARS**

The latest in the *Western New York Brewery Series*, this Fall's release is for Buffalo's Phoenix Brewery. Designed to prototype specifications, these cars are available in both the pre-WWII and post-War versions. Pale blue carsides and boxcar red roof and ends compliment the vintage Phoenix graphics in a blue and red scheme.

Phoenix beer and the brewery's associated products were popular in Western New York from the company's founding as the Albert Ziegler brewery in Buffalo in 1850. From 1855 until 1887, the Ziegler brewery was located on Main Street, but on July 21, 1887, it burned to the ground. When rebuilt, the brewery was renamed Phoenix after the Egyptian mythological eagle figure that rose from the ashes to symbolize immortality. The Phoenix Brewery lasted until 1959, when it was purchased by the International Brewing Company.

#### **OH-112 BANGOR & AROOSTOOK PS-1 PLUG DOOR BOXCARS**

While most modelers and railfans relate the Bangor and Aroostook Railroad with its red, white, and blue STATE OF MAINE boxcars, the road's unique series of PS-1 plug door boxcars painted in either orange or red and sporting the Serving Northern Main "flag" herald has never been offered in O-scale. This will be an extremely limited custom run, with no more than 30 of each version being produced. Each car has been designed from recently discovered color slides of the prototypes, so their accuracy is assured as to lettering, graphics, and paint colors.

#### **SPECIAL NOTE:**

Full-color design renderings and pricing for the above new offerings is included in this mailing. All of the above are available with optional diecast, sprung trucks in both 3-rail and 2-rail. Please refer to the enclosed Pre-sale Order Form for details. **PRE-SALE ORDER DEADLINE IS SEPTEMBER 6, 2011.** Please do not delay in placing your order, as once we release the projects for production, the quantity produced will be locked in. After the deadline, we will not be able to insure either availability or the pre-sale price. We expect to begin deliveries of the new products in late October and early November, so all three projects will be in our customer's hands prior to the holidays.

#### **2011 NORTHERN MICHIGAN RAILROAD CLUB CUSTOM RUN PROJECT**

Buffalo Creek Graphics has, once again, been contracted to design and produce the annual NMRRC Club Project. This year's car will be a Manistee & Northeastern 40' ARA steel boxcar. Information on this special project is available on our website, but all orders must be directed to the NMRRC at their website: [www.nmrrc.org](http://www.nmrrc.org)

**STILL AVAILABLE IN LIMITED QUANTITY:** OH-99 Wellsville & Buffalo single sheathed boxcars produced for Eastern States Limited Editions and OH-107 Fisher-Price Toy Company Commemorative Car produced for Seneca Junction Toy Train World. Please email us at [BCKgraphics@aol.com](mailto:BCKgraphics@aol.com) for further details and ordering instructions.